**From:** Daniel Cohen
**To:** Russell Mengel
**Cc:** Jack Dunn
**Subject:** FW: Flock Agreement
**Date:** Tuesday, March 1, 2022 9:59:38 AM

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Russ –

I called Scout today, hoping to get a better idea who should attend the kickoff meeting. I get her voicemail, and I didn't leave a message. Could you please coordinate with Scout, and any stakeholders to schedule the meeting? Please let me know when the meeting is, and the anticipated purpose. I may, or may not attend.

Thank you,

Dan

*Dan Cohen, Division Commander*
*Santa Maria Police Department*
*(805) 928-3781 X-1234*

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**From:** Scout Cappello <scout.cappello@flocksafety.com>
**Sent:** Monday, February 28, 2022 8:58 AM
**To:** Jesse Mund <jesse.mund@flocksafety.com>
**Cc:** Stephen Best <sbest@cityofsantamaria.org>; Daniel Cohen <dcohen@cityofsantamaria.org>; Andy Magallon <amagallon@cityofsantamaria.org>; David Logan <dlogan@cityofsantamaria.org>; Russell Mengel <rmengel@cityofsantamaria.org>; Jack Dunn <jdunn@cityofsantamaria.org>; Shane Armstrong <sarmstrong@cityofsantamaria.org>
**Subject:** Re: Flock Agreement

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Hello Stephen and team,

I am really excited to be working with you going forward!

My name is Scout and I will be handling your project. I will be your main point of contact going forward until you are fully implemented.
Throughout this process, I will be bringing in various groups to help execute their area of work; from permitting to your Customer Success Manager.

If you have 15 minutes in the coming week or so I'd love to hop on a Zoom call and walk you through the next steps, where we sit today, and answer any questions you may have.
Here is a link to schedule a time at your convenience

Scout Cappello

*Project Manager*

210.557.4616 | scout.cappello@flocksafety.com

Scout Cappello

*Project Manager*

210.557.4616 | scout.cappello@flocksafety.com

On Mon, Feb 28, 2022 at 8:58 AM Jesse Mund <jesse.mund@flocksafety.com> wrote:

> Good Morning Stephen,
>
> Here is the link for the planned deployment in it's current phase. There is still a bit of work to be done to fine tune it, but overall you created a great deployment spreadsheet that is easy to follow. I made some notes on the spreadsheet to show the ones where I had questions. The biggest question is on Main and Broadway installs (about 8-10 of the 104). I see you selected existing light poles. Flock is happy to install on the city poles if the city will issue a permit for it, but if a CalTrans permit is required, we have to move the cameras to a place where we can install a specialized pole approved by CalTrans.

I have attached the updated spreadsheet here, and below is the link to the proposed deployment. Please make any notes on the spreadsheet, as my team will be reaching out to discuss a review of the locations and make any needed adjustments.

https://planner.flocksafety.com/public/b9e1f45e-0d00-45db-b652-646ed4048871

This deployment only contains the 104 new camera locations. The 7 existing relocations or camera movements, need to be worked out through my project team who will be in touch shortly.

Best Regards,

Jesse Mund

*Major Account Manager, West*

713-899-6379 | Jesse.mund@flocksafety

*Do you mind giving us a review? Click here!*

On Fri, Feb 25, 2022 at 6:24 AM Stephen Best <sbest@cityofsantamaria.org> wrote:

> Attached is a spreadsheet of the suggested locations for the new 104 Flock cameras.
> Also at the top of the spreadsheet are 7 current (or currently planned) Flock camera locations which we would like to re-position.
>
> Contact me if you have any questions.
> Thank you
>
> Corporal Stephen L. Best
> Santa Maria Police Department
> 1111 W. Betteravia Rd., Santa Maria, CA 93458
> (805)928-3781 X2491
> FAX 805-349-9239
> sbest@ci.santa-maria.ca.us

sbest@cityofsantamaria.org

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**From:** Daniel Cohen <dcohen@cityofsantamaria.org>
**Sent:** Thursday, February 24, 2022 5:22 PM
**To:** Stephen Best <sbest@cityofsantamaria.org>
**Cc:** Andy Magallon <amagallon@cityofsantamaria.org>; David Logan <dlogan@cityofsantamaria.org>; Russell Mengel <rmengel@cityofsantamaria.org>; Jack Dunn <jdunn@cityofsantamaria.org>; Shane Armstrong <sarmstrong@cityofsantamaria.org>; Jesse Mund <jesse.mund@flocksafety.com>
**Subject:** FW: Flock Agreement

Steve –

The 104 additional Flock Safety LPR cameras have been approved. Please email Jesse Mund the proposed camera location information so they can begin preparing for installation and permitting.

Thank you,

Dan

*Dan Cohen, Division Commander*
*Santa Maria Police Department*
*(805) 928-3781 X-1234*

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**From:** Jesse Mund <jesse.mund@flocksafety.com>
**Sent:** Thursday, February 24, 2022 4:51 PM
**To:** Daniel Cohen <dcohen@cityofsantamaria.org>
**Subject:** Flock Agreement

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Here is the 5 year agreement for 104 cameras for a total of $1,275,248

Let me know if you have questions.

Best Regards,

Jesse Mund

*Major Account Manager, West*

713-899-6379 | Jesse.mund@flocksafety

*Do you mind giving us a review? Click here!*